

ADDENDUM-I

19.02.2015

Ref: Tender No. BGL/271/2014-15 dated 12.02.2015.

Sub: **Tender for Appointment of Direct Marketing Agency (DMA) for Domestic PNG Registration in Hyderabad and Kakinada.**

This is for general information of all bidders that the following are the Replies to Bidders Queries:

S. No	Ref Clause No & Description	Bidders Query	BGL's Reply
1	Section -08, "Scope of Work", Page 07 of 12, Clause no: 1,	What is the gasified areas in Hyderabad.	The gasified areas are in the vicinity of Medchal, Athwelly, Kompally to Suchitra to Chintal, Qutbullapur.
2	Section -08, "Scope of Work"	How soon on registration of customers, the gas can be connected	Minimum 01(One) month to maximum 03(three) months,depending on work site conditions
3	Section -08, "Scope of Work"	How many FE will be required as per your estimates for 3000 connections	A minimum of 3 nos Field Executive (FE) required
4	"Scope of Work", Page 08 of 12, Pre-registration Activities, Point "e"	Is the Audio Visual Presentation necessary in every CHSL	Depend upon the requirement of number of connections/ Size of Societies Audio Visual Presentation can be planned.
5	Section -08, "Scope of Work"	Will the contractor get database of housing societies i.e. addresses of the customers for Marketing.	Database of Societies can be provided. DMA needs to find out address of customers and related details.
6	Section -08, "Scope of Work", Page 08. of 12, Clause no: 14	Can 01(one) person can Act as Sales Manager, Sales admin.	One person can act as Sales Manager and Sales Admin.
7	Section -08, "Scope of Work", Page 08 of 12, Pre-registration Activities, Point "b"	How much of Direct Mailer, brochures will be required?	Direct Mailers, brochures are required upto a Quantity of 6000 Nos.

Bidder shall take in to account the above while submitting their bid.

The Addendum -I shall form the integral part of the tender document.

All other Terms and Conditions of the tender document shall remain unaltered

For and on Behalf of Bhagyanagar Gas Limited



Bonny K Joseph
Dy. Manager (C&P)